

Wendelin Schnedler

Professor for Managerial Economics

Faculty of Economics
Department Management
University of Paderborn
Warburger Straße 100
D-33098 Paderborn

wendelin.schnedler@upb.de

www.schnedler.de

Tel. +49 5251 602123

Personal Details

born in 1971 in Berlin, German citizen, married to Anne Pommier, children: Kieran Noël (2008), Elior Jonathan (2011), Ruben Daniel (2014) languages: English (fluent), French, Spanish (basic knowledge)

Research Interests

Applied microeconomics, organizational economics, behavioral economics, ambiguity, origin of conflicts, econometrics

Teaching Interests

Managerial economics, organizational economics, strategic management, microeconomics, information economics, microeconometrics, game theory

Parental leave

Oktober 2017- April 2019	work time reduced to 80%
April-September 2015	work time reduced to 80% for Ruben
June-August 2013	unpaid parental leave for Elior

Academic Career

Since 2011	Chair of Managerial Economics (W3), University of Paderborn
2009 - 2011	Assistant Professor (C1), University of Heidelberg
2009	Stand-in Professor, University of Mannheim
2005 - 2008	Assistant Professor (C1), University of Heidelberg Member of the research network „Concepts of rationality, decision and economic modelling“ (SFB 504)
2004	Assistant at the chair of Prof. Sadowski, University of Trier
2002 - 2004	Research Fellow at the Leverhulme Centre for Market and Public Organisation, University of Bristol
2000 - 2002	PhD programme „Interactive economic decisions“, Bonn Graduate School of Economics and Institut zur Zukunft der Arbeit (IZA)
1999 - 2000	European Doctorate Program at the Centre de la Recherche en Economie et en Statistique (CREST), Paris
1995 - 1998	Graduate studies in Statistics at the University of Dortmund
1994 - 1995	Exchange at the Iowa State University in Ames, USA
1991 - 1994	Undergraduate studies at the University of Dortmund

Degrees

- 2011 Habilitation in Economics, University of Heidelberg
- 2003 Dr. rer. pol., University of Bonn
Supervisor: K.F. Zimmermann, Matthias Kräkel
- 1998 Diplom-Statistiker, University of Dortmund
Supervisor: Wolfgang Leininger
- 1995 Master of Science (Statistics), Iowa State University

Research Grants and Stipends

- 2005 - 2008 member at SFB 504 (co-applicant)
- 2000 - 2002 DFG stipend
- 1999 - 2000 IZA stipend
- 1998 - 1999 DFG stipend
- 1994 - 1995 DAAD stipend

Rewards

- 2017 Prize for Innovation and Improvement of Teaching Quality,
President of Paderborn University
- 2016 3rd Best Bachelor Module, Faculty of Economics
- 2014 Best Bachelor Module, Faculty of Economics
- 2005 Walter-Rathenau-Preis,
German Economic Association of Business Administration
- 2001 Young Economist Award, European Economic Association

Refereeing

American Economic Review, Journal of Labor Economics, Economic Journal, Journal of Economic Behavior and Organization, Journal of Public Economics, Games and Economic Behavior, Economic Theory, Experimental Economics, Theory and Decision, Management Science, Journal of Mathematical Economics, Labour Economics, Econometric Reviews, European Economic Review, European Journal of Political Economy, European Journal of Law and Economics, Mind and Society, German Economic Review, New Zealand Economic Papers, German Journal of Research in Human Resource Management, Journal of Law, Economics and Organization, Journal of Business Economics, Review of Managerial Science, Journal of Institutional and Theoretical Economics, Plos One, Journal of Decision Making, Meeting of the German Economic Society (VfS), Meeting of the German Business Economics Society (VHB), Colloquium of Personnel Economics, Economic and Social Research Council, Israeli Science Foundation, DAAD.

Affiliations

IZA Research Affiliate
CMPO Research Affiliate

Memberships

American Economic Association
Econometric Society
Royal Economic Society
Verein für Socialpolitik
European Association of Labor Economists
German Economic Association of Business Administration
Organization Economics Committee of the VfS

Administrative Positions

2023	Vice-Dean for Research and Young Researchers
2021	Head of two hiring committees for Full Professorships in Marketing
2018 - 2023	Head of the Management Department
2016 - 2017	University Committee for Funds to Improve Teaching Quality
2012 - 2017	Faculty Committee for Funds to Improve Teaching Quality
Spring 2012	External member of a hiring committee at Frankfurt University
Since 2011	Organizer of the Economics and Management Seminar
2006 - 2011	Organizer of the internal departmental seminar
2006 - 2008	Member of the faculty council

Member of various hiring committees

Teaching

- Since Strategic Management (lecture, graduate), Paderborn
- 2012 Principles of Business Economics (lecture, undergraduate), Paderborn
Topics in Managerial Economics (lecture, graduate), Paderborn
Ideas in Managerial Economics (seminar, graduate), Paderborn
Finding a Research Topic (seminar, both levels), Paderborn
- 2011 Managerial Economics (lecture, undergraduate), Paderborn
Finding a Research Topic (seminar, both levels), Paderborn
Ideas in Managerial Economics (seminar, graduate), Paderborn
Topics in Managerial Economics (lecture, graduate), Paderborn
Managerial Economics Seminar (seminar, graduate), Paderborn
- 2010 Microeconomics (lecture, undergraduate), Heidelberg
Game theory (tutorial, undergraduate), Heidelberg
- 2009 Microeconomics (lecture, undergraduate), Heidelberg
Microeconomics for business students (lecture, undergraduate), Mannheim
Information economics (lecture, BA), Mannheim
Empirical analysis (project seminar, undergraduate), Mannheim
- 2008 Microeconomics (lecture, undergraduate), Heidelberg
Empirical analysis (project seminar, graduate), Heidelberg
- 2007 Microeconometrics (lecture, graduate), Heidelberg
Game theory (tutorial, undergraduate), Heidelberg
- 2006 Microeconometrics (lecture, graduate), Heidelberg
Economic principles (tutorial, undergraduate), Heidelberg
- 2005 Microeconometrics (lecture, graduate), Heidelberg
Multitasking models (guest lecture, graduate), Lyon II
Economic principles (tutorial, undergraduate), Heidelberg
Behavioral IO (seminar, graduate), Heidelberg
- 2004 Personnel economics (lecture, graduate), Bristol
Research methods (seminar, graduate), Bristol
Credit market imperfections (seminar, graduate), Trier
- 2003 Games and information (tutorial, undergraduate), Bristol
Personnel economics (guest lecture, graduate), Bristol
- 1996 Time Series Analysis (tutorial, undergraduate), Dortmund

Teaching Qualifications

- 2009 Teaching Certificate for Higher Education of Baden-Württemberg
2004 Teaching Certificate for Higher Education of the University of Bristol

Supervision of various master and diploma and bachelor thesis

Most Important Publications

The Broken Chain: Evidence against Emotionally Driven Upstream Indirect Reciprocity, *Games Economic Behavior*, 136: 542–558. 2022.

Don't patronize me! An Experiment on Preferences for Authorship (with Silvia Lübbecke), *Journal of Economics and Management Strategy*, 29: 420-438. 2020.

How do subjects view multiple sources of ambiguity (with Jürgen Eichberger and Jörg Oechssler), *Theory and Decision*, 78, 339-356. 2015

Playing 'Hard to Get': A Rationale for Motivational Crowding Out (with Christoph Vanberg), *European Economic Review*, 68, 106–115. 2014.

Legitimacy of Control (with Radovan Vadovic), *Journal of Economics and Management Strategy*, 20 (4), pp. 985-1009. 2011.

On the Ingredients of Bubble Formation (with Jörg Oechssler and Carsten Schmidt), *Journal of Economic Dynamics and Control*, 35 (11), pp. 1831-1851. 2011.

Uncertainty Aversion and Preferences for Randomization: An Experimental Study (with Adam Dominiak), *Economic Theory*, 48 (2), pp. 289-312. 2011.

Team Governance: Empowerment or Hierarchical Control (with Guido Friebe), *Journal of Economic Behavior and Organization*, 78, pp. 1-13. 2011.

When is it Foolish to Reward for A while Benefiting from B, *Journal of Labor Economics*, 26 (4), pp. 595-619. 2008.

Too Few Cooks Spoil the Broth: Division of Labour and Directed Production, (with Marisa Ratto), *The B.E. Journal of Economic Analysis & Policy*, 8 (1, Topics), Article 27. 2008.

Likelihood Estimation for Censored Random Vectors, *Econometric Reviews*, 24 (2), pp. 195–217. 2005.

Current Research Projects

Taking Blame and Sharing Fame (with Xinyu Li)

Do women lose out because men man up? (with Ingolf Horst)

Emotional experiences and unjustified discrimination (with Christian Walter)

Does room for reflection reduce ignorance and increase pro-social behavior?
(with Fabian Bopp)

Do supervisors reduce performance in teams facing non-routine tasks? (with
Eva Klein)

Biased voluntary Nutri-score labeling

Conformism of Minorities (with Fabian Bopp and Radovan Vadovic)